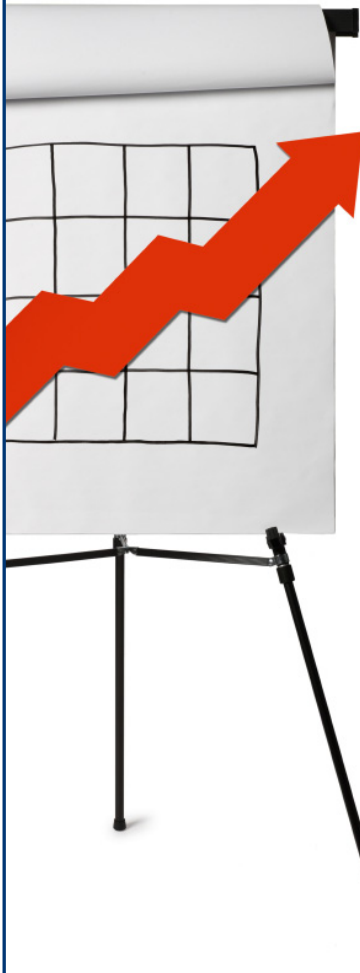


The Employee Ownership Difference

“By facilitating employee ownership of firms, ESOPs have been shown to lead to higher wages, wage growth, job stability, and higher retirement plan contributions, among other positive outcomes.” -Alex Brill, Fellow, American Enterprise Institute

How can employee ownership support your state's economic development? *here are the statistics:*



Employee ownership keeps businesses and jobs in-state.

- ESOP companies are 25% more likely to survive than comparable non-ESOP companies
- Employee-owners were four times less likely to be laid off during the recent recession than employees that did not own stock
- “One of the best reasons to help Indiana companies become employee-owned is that no one group of employee-owners have ever, ever, ever, ever moved their company to Mexico or China!” - Richard Mourdock, Indiana Treasurer

Employee ownership improves business performance.

- Productivity improves by 4% to 5% on average in the year an ESOP is adopted, and the higher productivity level is maintained in subsequent years
- ESOPs increased sales, employment, and sales per employee by about 2.3% to 2.4% per year
- ESOP companies had on average an 8.8% higher sales per employee than their non-ESOP counterparts in the same industry and same size
- S-Corporation ESOPs had job growth of 60% between 2001 – 2011 while other companies remained flat

Employee ownership builds community wealth.

- Employees at ESOP companies have retirement accounts that are 2.2 times greater than at comparable, non-ESOP companies
- On average, employees at employee-owned companies receive 5% to 12% more in wages



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